CHHATTISGARH SAMVAD

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Tender Reference Number: 2863 Dated: 07-01-2025

| Project Name | NOTICE INVITING REQUEST FOR THE RATE CONTRACT AND EMPANELMENT OF AGENCIES FOR SERVICES RELATED TO EVENT MANAGEMENT WORK ON RENTAL BASIS | | | | | | |
|-----------------|--|-------------------|--|--|--|--|--|
| | PRE BID RESPONSE | | | | | | |
| S. No. | Tender Document Reference(s) | Page Number(s) | Content of Tender requiring Clarification(s) | Point of Clarification | Response from Samvad | | |
| 1 | Categorization of Tenders | - | Current categorization on the basis of Turnover and experience. | Clarification required if the categorization in 3 Tiers is on the basis of value of work to be given or on some other basis. Further suggestion that categorization to be done as follows: Tier-1: For work above 5 cr Tier-2: For work above 1.5 cr but below 5 cr Tier-3: For work above 50 lacs but below 1.5 cr Tier-4: For work below 50 lacs | Revised Minimum average turnover in the past 3 financial years (FY 2021-22, 2022-23 & 2023-24) as per Corrigendum. Indicative value of work to be as follows: Tier-1: For work above 1 cr Tier-2: For work above 20 lacs but below 1 cr Tier-3: For work below 20 lacs | | |
| 2 | Section 3, Minimum eligibility criteria for technical bid, S. No. 2 | Page 6-10 | Minimum average turnover in the past 3 financial years (FY 2021-22, 2022-23 & 2023-24) Tier-1: 20 crores Tier-2: 10 crores Tier-3: 5 crores | Since the empanelment is for work related to event management, it is suggested to consider turnover and experience only related to event management. | As per RFP | | |

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| 3 | Section 3, Minimum | Page 6-10 | Pre-Qualification Criteria: The agency must | Due to the existing pre-qualification criteria, | As per RFP |
| | eligibility criteria for | | have to established local office/branch and | there is probability that in Tier-1, agencies | |
| | technical bid, S. No. 8 | | Godown of tent inventory in Chhattisgarh. | outside Chhattisgarh would be benefited, as | |
| | | | Supporting Documents: Gumasta / GST | compared to local agencies. | |
| | | | registration certificate and GPS photo of | | |
| | | | godown must be during the time of agreement | | |
| | | | for empanelment | | |
| 4 | Section 3, Minimum | Page 6-10 | Pre-Qualification Criteria: State GST | Suggestion to put following criteria in supporting | As per RFP |
| | eligibility criteria for | | Registration | documents: "Copy of State GST Registration | |
| | technical bid, S. No. 5 | | Supporting Documents: Copy of State GST | Certificate obtained before 31.12.2024" | |
| | | | Registration Certificate or The bidder must be | | |
| | | | submitted state GST Registration Certificate | | |
| | | | during the time of agreement for | | |
| | | | empanelment | | |
| 5 | - | - | - | Suggestion to not consider any further | As per RFP |
| | | | | registration post completion of process of this | |
| | | | | RFP. | |
| 6 | Section 3, Minimum | Page 6-10 | Minimum average turnover in the past 3 | Suggestion to have Minimum average turnover in | As per Corrigendum |
| | eligibility criteria for | | financial years (FY 2021-22, 2022-23 & 2023- | the past 3 financial years (FY 2021-22, 2022-23 & | |
| | technical bid, S. No. 2 | | 24) | 2023-24) as follows: | |
| | | | Tier-1: 20 crores | Tier-1: 10 crores | |
| | | | Tier-2: 10 crores | Tier-2: 5 crores | |
| | | | Tier-3: 5 crores | Tier-3: 2 crores | |
| | | | | Tier-4: 0.5 crores | |

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| 7 | Section 3, Minimum | Page 6-10 | The Agency must have successfully completed | Suggestion to have following criteria: The Agency | As per Corrigendum |
| | eligibility criteria for | | events of Central Government/ State | must have successfully completed events of | |
| | technical bid, S. No. 6 | | Government/ PSUs in the last 3 years each | Central Government/ State Government/ PSUs in | |
| | | | having a minimum value (FY: 21-22, 22-23, 23- | the last 3 years each having a minimum value, | |
| | | | 24) as follows: | before 31/12/2024 (FY: 21-22, 22-23, 23-24) as | |
| | | | Tier-1: 5 events of min 2 cr | follows: | |
| | | | Tier-2: 5 events of min 1 cr | Tier-1: 3 events of min 1.5 cr | |
| | | | Tier-3: 5 events of min 50 lacs | Tier-2: 3 events of min 1 cr | |
| | | | | Tier-3: 3 events of min 50 lacs | |
| | | | | Tier-4: 2 events of min 10 lacs | |
| 8 | Categorization of | - | Current categorization on the basis of | Suggestion that the event must be categorized | As per RFP |
| | Tenders | | Turnover and experience. | into two which can be defined as follows: | |
| | | | | a. Tier I: Events with the presence of guests at | |
| | | | | the Chief Minister level and above | |
| | | | | b. Tier II: Events with the presence of VIPs, | |
| | | | | Ministers, Bureaucrats and other delegates | |
| | | | | below the Chief Minister Level | |
| 9 | Section 3, Minimum | Page 6 | The Agency Must have been in operation for a | The Agency Must have been in operation for a | As per RFP |
| | eligibility criteria for | | minimum of 5 years as on 30th Novembers | minimum of 10 years as on 30th Novembers | |
| | technical bid, Tier 1 , | | 2024. | 2024. | |
| | S. No. 1 | | | | |
| 10 | Section 3, Minimum | Page 7 | State GST Registration | Suggestion: | As per RFP |
| | eligibility criteria for | | | State GST Registration - Companies registered | |
| | technical bid, Tier 1 , | | | atleast 5 years prior to date of tender publishing | |
| | S. No. 5 | | | | |

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| 11 | Section 3, Minimum | Page 7 | Pre-Qualification Criteria: The agency must | Suggestion: | As per RFP |
| | eligibility criteria for | | have to established local office/branch and | Pre-Qualification Criteria: | |
| | technical bid, Tier 1, | | Godown of tent inventory in Chhattisgarh. | The agency must have established local | |
| | S. No. 8 | | Supporting Documents: Gumasta / GST | office/branch and Godown of tent inventory in | |
| | | | registration certificate and GPS photo of | Chhattisgarh prior to date of tender publishing. | |
| | | | godown must be during the time of agreement | Supporting Documents: | |
| | | | for empanelment | - Gumasta/GST registration certificate | |
| | | | | - GPS photo of godown | |
| | | | | - List of inventories | |
| | | | | | |
| 12 | For Tier 1 | - | - | Additional Suggestion: | As per RFP |
| | | | | EPF/ESIC registration of the Company; | |
| | | | | Companies must be registered at least 5 years | |
| | | | | prior to date of agreement for empanelment. | |
| 13 | For Tier 1 | - | - | Additional Suggestion: | As per RFP |
| | | | | The Agency must have successfully completed at | |
| | | | | least 1 Prime Minister level event of Central | |
| | | | | Government/ State Government/PSUs. | |
| 14 | Section 3, Minimum | Page 8 | State GST Registration | Suggestion: | As per RFP |
| | eligibility criteria for | | | State GST Registration - Companies registered | |
| | technical bid, Tier 2 , | | | atleast 3 years prior to date of agreement for | |
| | S. No. 5 | | | empanelment | |

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| 15 | Section 3, Minimum | Page 9 | Pre-Qualification Criteria: The agency must | Suggestion: | As per RFP |
| | eligibility criteria for | | have to established local office/branch and | Pre-Qualification Criteria: | |
| | technical bid, Tier 2 , | | Godown of tent inventory in Chhattisgarh. | The agency must have established local | |
| | S. No. 8 | | Supporting Documents: Gumasta / GST | office/branch and Godown of tent inventory in | |
| | | | registration certificate and GPS photo of | Chhattisgarh prior to date of tender publishing. | |
| | | | godown must be during the time of agreement | Supporting Documents: | |
| | | | for empanelment | - Gumasta/GST registration certificate | |
| | | | | - GPS photo of godown | |
| | | | | - List of inventories | |
| | | | | | |
| 16 | For Tier 2 | - | - | Additional Suggestion: | As per RFP |
| | | | | EPF/ESIC registration of the Company; | |
| | | | | Companies must be registered at least 3 years | |
| | | | | prior to date of agreement for empanelment. | |
| 17 | Categorization of | - | Current categorization on the basis of | The classification (Tier - 1, Tier-2, Tier-3) for the | The classification (Tier - 1, |
| | Tenders | | Turnover and experience. | empanelment of event management agencies | Tier-2, Tier-3) for the |
| | | | | issued by Chhattisgarh Samvad lacks clarity | empanelment of event |
| | | | | regarding the basis of classification. It is unclear | management agencies is on |
| | | | | whether the classification is based on the rates | the basis of Turnover and |
| | | | | for the work assigned to competent agencies or | experience. |
| | | | | other criteria. | |
| 18 | Section 3, Minimum | Page 7 | A minimum average turnover of 20 crores in | According to the figures, if government event | Minimum average turnover |
| | eligibility criteria for | | the | management work amounts to around 50 crores, | is not restricted to |
| | technical bid, Tier 1 , | | past 3 financial years (F.Y. 2021-22, 2022-23 & | it seems improbable that an agency's turnover | government events. |
| | S. No. 2 | | 2023-24). | would be 20 crores. | |

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| 19 | Section 3, Minimum | Page 7 | Pre-Qualification Criteria: The agency must | The existing pre-qualification criteria, could | As per RFP |
| | eligibility criteria for | | have to established local office/branch and | potentially provide more opportunities to | |
| | technical bid, Tier 1 , | | Godown of tent inventory in Chhattisgarh. | external agencies in Tier 1 empanelment. | |
| | S. No. 8 | | Supporting Documents: Gumasta / GST | | |
| | | | registration certificate and GPS photo of | | |
| | | | godown must be during the time of agreement | | |
| | | | for empanelment | | |
| 20 | Section 3, Minimum | Page 6-10 | Minimum average turnover in the past 3 | The classification in all categorized levels is based | As per RFP |
| | eligibility criteria for | | financial years (FY 2021-22, 2022-23 & 2023- | solely on turnover. If empanelment is being done | |
| | technical bid, S. No. 2 | | 24) | for event management work, the turnover | |
| | | | Tier-1: 20 crores | should be determined based on event | |
| | | | Tier-2: 10 crores | management activities. | |
| | | | Tier-3: 5 crores | | |
| 21 | Section 3, Minimum | Page 6-10 | Minimum average turnover in the past 3 | To ensure maximum opportunities for local | As per RFP |
| | eligibility criteria for | | financial years (FY 2021-22, 2022-23 & 2023- | traders, we request that classification for the | |
| | technical bid, S. No. 2 | | 24) | empanelment of event management agencies | |
| | | | Tier-1: 20 crores | include a Tier-4 category, providing | |
| | | | Tier-2: 10 crores | opportunities to agencies with a turnover of 50 | |
| | | | Tier-3: 5 crores | lakhs or more and experience in government | |
| | | | | work. This would ensure healthy competition | |
| | | | | and allow all businesses a fair opportunity to | |
| | | | | participate in the tender. | |
| 22 | Section 3, Minimum | Page 7 | A minimum average turnover of 20 crores in | A minimum average turnover of 10 crores in the | As per RFP |
| | eligibility criteria for | | the past 3 financial years (F.Y. 2021-22, 2022- | past 3 financial years (F.Y. 2021-22, 2022-23 & | |
| | technical bid, Tier 1 , | | 23 & 2023-24). | 2023-24). | |
| | S. No. 2 | | | | |

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| 23 | Section 3, Minimum eligibility criteria for technical bid, Tier 1 , S. No. 6 | Page 7 | atleast 5 events of Central Government/ State Government/ PSUs in the last 3 years each | The Agency must have successfully completed atleast 3 events of Central Government/ State Government/ PSUs in the last 3 years each having a minimum value of Rs. 1.5 Crores (Not after 31.12.24) | As per Corrigendum |
| 24 | Section 3, Minimum eligibility criteria for technical bid, Tier 1 , S. No. 8 | Page 7 | Supporting Documents: Gumasta / GST | The agency must possess event management registration in Chhattisgarh on a mandatory basis. (Not After 31.12.24) Also, the agency must have to established local office/branch and Godown of tent inventory in Chhattisgarh | As per RFP |
| 25 | Section 3, Minimum eligibility criteria for technical bid, S. No. 2 | Page 6-10 | Minimum average turnover in the past 3 financial years (FY 2021-22, 2022-23 & 2023-24) Tier-1: 20 crores Tier-2: 10 crores Tier-3: 5 crores | Reduce the turnover requirement for each tier by 50% as follows: Tier-1: From ₹20 crores to ₹10 crores Tier-2: From ₹10 crores to ₹5 crores Tier-3: From ₹5 crores to ₹2.5 crores. | As per Corrigendum |
| 26 | Section 3, Minimum eligibility criteria for technical bid, Tier 3 , S. No. 6 | Page 9 | atleast 5 events of Central Government/ State Government/ PSUs in the last 3 years each | Modify the requirement of five work orders of ₹50 lakhs in Tier-3 to the following: One work order of ₹50 lakhs, Two work orders of ₹25 lakhs each, or Three work orders of ₹10 lakhs each. | As per Corrigendum |
| 27 | Section 3, Minimum eligibility criteria for technical bid, Tier 1 , S. No. 6 | Page 7 | atleast 5 events of Central Government/ State | One work order of ₹2 crores, two work orders of ₹1 crore each, or three work orders of ₹50 lakhs each. | As per Corrigendum |

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| | Section 3, Minimum eligibility criteria for technical bid, Tier 2 , S. No. 6 | Page 8 | 1 | ₹50 lakhs each, or three work orders of ₹25 lakhs each. | As per Corrigendum |
| | Section 3, Minimum eligibility criteria for technical bid, S. No. 2 | Page 6-10 | Minimum average turnover in the past 3 financial years (FY 2021-22, 2022-23 & 2023-24) Tier-1: 20 crores Tier-2: 10 crores Tier-3: 5 crores | Reduce turnover thresholds by as mentioned below: Tier-1: From ₹20 crores to ₹15 crores. Tier-2: From ₹10 crores to ₹7 crores. Tier-3: From ₹5 crores to ₹3 crores | As per Corrigendum |
| | Section 3, Minimum eligibility criteria for technical bid, S. No. 6 | Page 6-10 | The Agency must have successfully completed events of Central Government/ State Government/ PSUs in the last 3 years each having a minimum value (FY: 21-22, 22-23, 23-24) as follows: Tier-1: 5 events of min 2 cr Tier-2: 5 events of min 1 cr Tier-3: 5 events of min 50 lacs | Update the requirement of five work orders in each tier to include alternative options: Tier-1: One work order of ₹2 crores or two work orders of ₹1 crore each, or three work orders of ₹50 lakhs each. Tier-2: One work order of ₹1 crore or two work orders of ₹50 lakhs each, or three work orders of ₹25 lakhs each. Tier-3: One work order of ₹50 lakhs or two work orders of ₹25 lakhs each, or three work orders of ₹20 lakhs each. | As per Corrigendum |
| | Section 3, Minimum eligibility criteria for technical bid, S. No. 6 | Page 6-10 | The Agency must have successfully completed events of Central Government/ State Government/ PSUs in the last 3 years (FY: 21-22, 22-23, 23-24) | Instead of limiting work experience to the last three years, we request extending the eligibility period to include projects completed in the last five years. | As per RFP |

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| 32 | Section 3, Minimum | Page 6-10 | Minimum average turnover in the past 3 | Reduce the turnover requirement for each tier | As per Corrigendum |
| | eligibility criteria for | | financial years (FY 2021-22, 2022-23 & 2023- | by 50% as follows: | |
| | technical bid, S. No. 2 | | 24) | Tier-1: From ₹20 crores to ₹10 crores | |
| | | | Tier-1: 20 crores | Tier-2: From ₹10 crores to ₹5 crores Tier-3: From | |
| | | | Tier-2: 10 crores | ₹5 crores to ₹2.5 crores. | |
| | | | Tier-3: 5 crores | | |
| 33 | Section 3, Minimum | Page 6-10 | The Agency must have successfully completed | Amend the work experience requirement across | As per Corrigendum |
| | eligibility criteria for | | events of Central Government/ State | tiers as follows: | |
| | technical bid, S. No. 6 | | Government/ PSUs in the last 3 years each | Tier-1: Allow one work order of ₹2 crores, two | |
| | | | having a minimum value (FY: 21-22, 22-23, 23- | work orders of ₹1 crore each, or three work | |
| | | | 24) as follows: | orders of ₹50 lakhs each. | |
| | | | Tier-1: 5 events of min 2 cr | Tier-2 : Allow one work order of ₹1 crore, two | |
| | | | Tier-2: 5 events of min 1 cr | work orders of ₹50 lakhs each, or three work | |
| | | | Tier-3: 5 events of min 50 lacs | orders of ₹25 lakhs each. | |
| | | | | Tier-3: Allow one work order of ₹50 lakhs, two | |
| | | | | work orders of ₹25 lakhs each, or three work | |
| | | | | orders of ₹10 lakhs each. | |
| 34 | Section 3, Minimum | Page 6-10 | The Agency must have successfully completed | To further enhance competition, we kindly | As per RFP |
| | eligibility criteria for | | events of Central Government/ State | request allowing relevant work experience from | |
| | technical bid, S. No. 6 | | Government/ PSUs. | private companies to qualify as part of the | |
| | | | | eligibility criteria. Many private companies | |
| | | | | execute projects of comparable scale and | |
| | | | | complexity, and their inclusion will ensure a | |
| | | | | broader pool of competent bidders. | |
| 35 | Section 3, Minimum | Page 7 | A minimum average turnover of 20 crores in | A minimum average turnover of 10 crores in the | As per RFP |
| | eligibility criteria for | | the past 3 financial years (F.Y. 2021-22, 2022- | past 3 financial years (F.Y. 2021-22, 2022-23 & | |
| | technical bid, Tier 1 , | | 23 & 2023-24). | 2023-24). | |
| | S. No. 2 | | | | |

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|--------|---|-------------------|--|---|----------------------|
| | Section 3, Minimum eligibility criteria for technical bid, Tier 1 , S. No. 2 | | A minimum average turnover of 20 crores in the past 3 financial years (F.Y. 2021-22, 2022-23 & 2023-24). | Proposed: Consider the average turnover over the last 5 years and reduce the minimum requirement for wider participation. | As per RFP |
| | Section 3, Minimum eligibility criteria for technical bid, Tier 1 , S. No. 6 | | The Agency must have successfully completed atleast 5 events of Central Government/ State Government/ PSUs in the last 3 years each having a minimum value of Rs. 2 Crores (FY: 21-22, 22-23, 23-24) | 1 | As per Corrigendum |
| | Section 3, Minimum eligibility criteria for technical bid, Tier 1 , S. No. 2 | | A minimum average turnover of 20 crores in the past 3 financial years (F.Y. 2021-22, 2022-23 & 2023-24). | To encourage a wider pool of capable bidders while maintaining high standards, we kindly propose the following: a. Consider the average turnover over the last five financial years instead of three, offering a more comprehensive view of financial stability. b. Reduce the minimum turnover requirement, allowing well-established companies with proven expertise to contribute effectively. | As per RFP |